



SHIELD HEALTH

Goals

- Maximize revenue generated for physician practices
- Improve Medicare patient care
- Lower overall Medicare healthcare expense

Method

- Remotely manage Medicare patients with chronic conditions through phone, text, email, and Shield Health technology using Shield Health nursing staff
- Develop patient-specific care plans to improve diet, exercise, medication compliance, and social determinants of health

What the Practice Does

- Works with Shield Health during implementation to extract relevant patient data from EMR to enable Shield Health to enroll patients
- Promotes program to patients in the practice
- Bills Medicare monthly

Cash Flow

- Shield Health services can be billed via Chronic Care Management CPT Codes
- Shield Health provides practice with monthly services report
- Practice Bills Medicare monthly for enrolled patients
- Practice collects and pays Shield Health a pre-agreed fee per service
- Practice can expect to make an average of \$600 in profits per patient annually

Patients	50	100	150	200
Annual Profits	\$30,000	\$60,000	\$90,000	\$120,000